



# Hi there! May we introduce ourselves?

We are coliberate, an implementation partner that supports organisations in their most challenging change and transformation journeys.

We apply our expertise in meaningful behaviour change to help you with the adoption of new solutions, ways of working and collaboration. Not only do we aim for better outcomes (better change). We make every change trajectory more fluent and effective (change better).

Being part of the Cronos ecosystem, we are at home in the world of digital transformation. But don't be misled. We also love to help you with your ability to execute in the fields of strategy, sustainability and HR 4.0.



# Highlighting some of our clients

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# Our aim? Better Change. Change better.

What we notice? 70% of business & digital transformations fail. Most organisations struggle with yet another change initiative.

While the quality of their plans and solutions is often up to par, the challenge lies in the realm of human implementation and adoption.

Human behaviour presents itself as the primary obstacle, but it's also the solution.

Thanks to our deep understanding of human behaviour and the application of design thinking principles, **coliberate** increases the success rate of your next change journey. **#BehaviouralDesign #Human-centered** 

Found out more differences that make the difference on the next pages! Enjoy reading.



# (Y) our formula for success

### We truly believe ...

# The best results come from ... R R Q A top-notch quality of the solution

You could read this formula in its mechanic form. We prefer a more **organic view.** 

We also help you to define better outcomes and to craft better solutions. As such, we drastically decrease the need to add mechanic adoption interventions. All thanks to our human-centred take on things.

By the way. This formula shows that adoption is inherently purpose & outcome driven.

# We help you to...



- Get a grip on strategic, tactical and operational challenges
- Shift from mechanical 'OK' to a culturally anchored approach
- Empower self-reliance in the realm of behavioural change
- Put an end to frustrations and escalating costs
- Revitalise workplace enthusiasm

## Strengthened by our team of experts

from the academic, scientific and business world.



# What we offer

In a world of relentless change, swirling complexity, and tantalizing ambiguity, we confront both challenges and thrilling opportunities. Organizations must supercharge their change readiness, kicking it off at the top.

Our approach is a catalyst for your evolution. We IGNITE those crucial first steps for action, however small, and ADVANCE alongside you on 1 or 2 electrifying change projects when you're geared up.

Our mission is to help you **EVOLVE**, ensuring your readiness to conquer future challenges, with us as your daring & caring partner in the journey.

When you're gearing up for your next epic challenge, remember, we're just a call away to help you **EVOLVE**. We're your **change buddies**, ready to infuse the **essential competencies** and further cultivate those **future-fit behaviours**.

From inspiring keynotes to innovative behavioural design games and impactful capability-building programs. We IGNITE those very next steps you need, however small.

**IGNITE** 

From insights that matter to planning for impact and implementing for success.

ADVANCE at the core of our activities as implementation partner.





# The difference that makes the difference?

#### Leadership Alignment and Clear Shared Insights

- ✓ Ensure alignment on the "why how what" of the change; it all starts here.
- Provide clarity on the change's impact and its landing context.
- ✓ Identify the populations that will be affected.

#### Integrated Roadmap from a Technical and Human Perspective

Develop an integrated plan that encompasses affected populations, adoption interventions and various changes.

#### Translating Behavioural Insights from purpose to practice

- ✓ Apply a behaviour lens on your intended outcomes and solutions #BetterChange
- ✓ Transform behavioral insights into actionable adoption strategies to create the right change context and enhance employee engagement #ChangeBetter

#### During Implementation

- ✓ Establish clear & shared understanding of how success is measured from the outset.
- Prioritize support, monitoring and adaptation as critical components.
- Ensure absolute clarity regarding responsibilities during implementation, making it bulletproof and providing the necessary support for successful execution.

# Each phase and its goal

Recognize the real challenge(s) and construct the approach, encompassing ambition, storyline, existing release calendar, work streams, and more. This approach considers both the organization's readiness for change and the expected impact.

Insights that matter

# Plan for impact

Put together in an integrated plan the interventions (change actions) and the "technical" delivery milestones, taking the humans (impacted populations) into account

#### The DCA in PDCA.

Driven by execution,
measurement and
lessons learned, we
evaluate and adapt (more
than once), while
ensuring continuous
knowledge transfer.

Implement for success

We possess a tried-and-tested structured foundation that we **tailor and adjust** to align with your ambitions, maturity level and required capacity.

At every juncture, we employ a behavioral perspective, maintaining a human-centric approach throughout the entire journey.

From the initial design stage to the point where transformation unfolds, our objective is to **empower your**organization to become self-resilient.

# What we do?

- Leadership Synergy: aligning leadership for tackling challenges and achieving results together
- Unified and Pragmatic Story: crafting a powerful, pragmatic narrative that encapsulates context, ambition, and objectives
- Thorough Analysis: delving deep into the nature and impact of various (sub)projects and workstreams
- Transparent Change Overview: offering a crystal-clear view of concurrent transformations
- People-Centric Impact Assessment: assessing how changes affect people, including trust levels

Insights that matter

#### Plan for impact

- Truth-Moment Alignment: identifying, mapping, and placing crucial truthmoments on the intended timeline
- Defining Critical Success Factors and Key Performance Indicators: establishing the essential factors and indicators for success
- Creating and Designing Adoption
  Interventions: crafting adoption
  strategies, including training, coaching,
  peer learning, interactive sessions, and
  shared experiences
- Streamlined Roadmap: consolidating everything into a comprehensive action plan, complete with monitoring checkpoints

- Execute the Roadmap: putting the action plan into action, embodying the 'D' in PDCA (Plan-Do-Check-Act)
- Adoption Monitoring: vigilantly tracking the adoption process, representing the 'C' in PDCA
- Adaptation for Sustained Ambition:
   adjusting based on monitoring
   outcomes, all while keeping the initial
   ambition in focus, exemplifying the 'A' in
   PDCA
- Knowledge Transfer and Maturity Enhancement: transferring knowledge, enhancing team maturity/selfsufficiency, and gradually reducing our presence

Implement for success

Each of our 3 phases has an **activity checklist** that we finetune to the actual needs. What we do focusses on concrete deliverables and how we do it links to the collaboration model we select together to come to the result.

# How we do things?

What we do focuses on tangible deliverables.

How we achieve it aligns with the collaboration model that we choose together for achieving the desired outcomes.

- In-Depth Interviews: conducting insightful one-onone interviews
- Leveraging Existing Resources: making the most of available information
- Active Observation: keenly observing the situation
- Survey Insights: gathering valuable insights through surveys if necessary
- Dynamic Workshops: facilitating engaging and interactive workshops
- Personal Conversations (Formal and Informal): engaging in both formal and informal one-on-one dialogues.

Insights that matter

#### Plan for impact

- Co-creation: collaborative efforts, mainly through wellprepared workshops and oneon-one conversations
- Iteration: a process that involves revisiting and refining ideas after a night's rest
- Formalization: structuring and documenting the outcomes into an integrated plan

Depending on the chosen collaboration model:

- a) Our presence in the field, engaging in activities like observation, feedback, coaching, and more
- b) Our supporting presence (strategical, tactical & operational) for the ones that need to lead and guide the change
- We harness every tool at our disposal to help you anchor the change effectively.

Implement for success

#### Some of the

## frameworks

in our backpack ....

#theclassics

ADKAR Prosci	Eight steps of change management <b>Kotter</b>	Adaption & planned behavior <b>Aizen</b>	Team roles <b>Belbin</b>
Team performance <b>Tuckman</b>	Group thinking facilitation <b>De Bono</b>	Leadership 'Good to Great' <b>Collins</b>	The 5 disfunctions of a team <b>Lencioni</b>
Learning styles <b>Kolb</b>	The hierarchy of needs  Maslow	Servant leadership <b>Robert K. Greenleaf</b>	Reinventing organizations <b>Laloux</b>
Liberating structures  Keith Mccandless  & Henri Lipmanowicz	Coaching <b>Whitmore, Megginson,</b> <b>Boydell</b>	Change curve <b>Kübler - Ross</b>	

But what differentiates us is

Behavioral design

# Our collaboration models

"Based on your change maturity, any time constraints and your need for knowledge transfer, we'll determine the most suitable collaboration model for our partnership."

#### **Tandem: Our Top Pick**

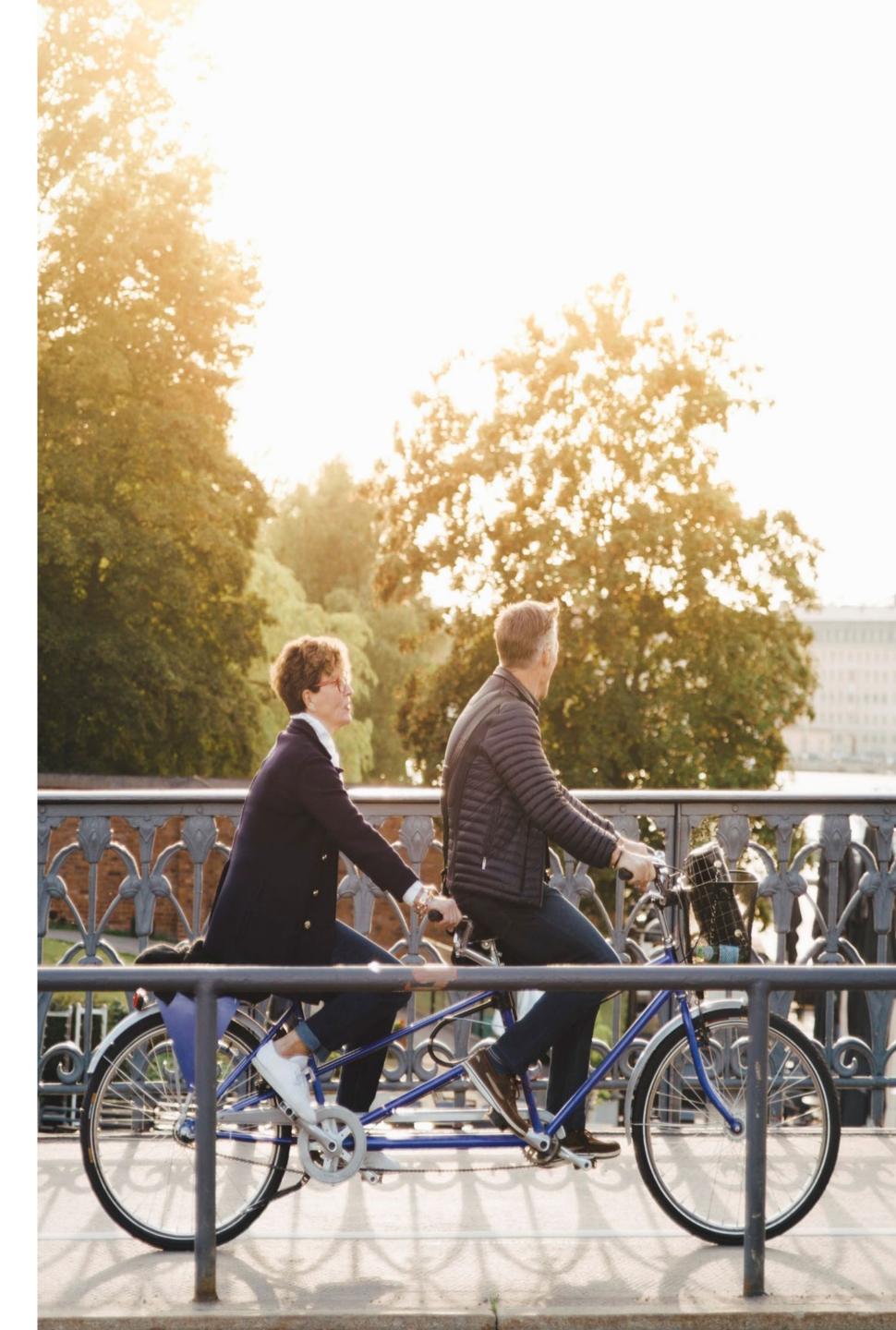
We take a pragmatic, hands-on approach to ensure the most valuable insights emerge. Together, we transform these insights into an intervention roadmap that harmonizes seamlessly with technical delivery. From the moment implementation begins, we're right there, working hand in hand with your internal team to ensure we have the right resources in place for executing and anchoring the changes effectively.

#### **Full-Scale Assistance**

We offer complete support, taking charge of every aspect from start to finish. While not our first choice, in specific situations where space, resources, or context are limited, yet you're committed to fully supporting new initiatives, we handle the end-to-end execution alongside the project sponsor. Typically, it's a one-time effort, with the primary focus on execution over knowledge transfer.

#### You are in the Lead

Through coaching, we provide custom frameworks, templates, and structures. We're your sideline supporters, offering guidance and unwavering enthusiasm every step of the way.



# Coming up: Two of our client cases.

We won't bore you with long descriptions. We're enthusiastic about visual harvesting, something we often incorporate into the transformation journeys we lead. So, we had an idea: why not use it to present some of our client cases in a distinctive and invigorating way?

Think of this as a conversation starter.

#### Let us take you through these one day!

PS: Creative credits to Joyce Van Kecrkhove from Visuality (visuality.eu)



We are looking for a nudge to help us move forward pragmatically and practically around how to get people to join us



Result



# Meet our team



Coliberate was founded in 2023 by Susannah Roussaux & Bart Couwels. In less than a year, our team has grown to include six fantastic **coliberators**, and we're continuously seeking new talent to enhance our impact.

If you were to meet Coliberate as one person, you'd encounter someone **characterised** by a positive and solution-oriented mindset, infused with creativity and pragmatism. A dedicated team player with analytical skills, a critical thinker who pays meticulous attention to detail.

Someone who highly **Values** empathy, authenticity, fairness, curiosity, and playfulness.

# Meet our ecosystem





















Coliberate is proudly a part of Cronos, an ecosystem comprising +600 competence centers and over 8.000 talented individuals.

Within this thriving ecosystem, we have the privilege of collaborating daily with high-caliber partners who share our values and ambitions.

We maintain a special bond with our counterparts in the Divirsiti cluster, of which the name speaks for itself. Our closest relationships include colleagues from Icapps, Spire, Restless Minds and Momentis.

Outside of Cronos, we hold in high regard our partnerships with How's Work, Insilencio, Visuality, and TaPasCity. Complementary partners that join forces with us to deliver maximum value to our shared customers.

Interested in forming a partnership? Don't hesitate to get in touch!

# To wrap things up

#### **Uniqueness That Defines Us**

- Behavioral Design: the vital connection between People and Solutions
- Powered by an A-Team of exceptional experts
- Implementation partners unconstrained by solution and expertise boundaries
- We are outcome- & action-oriented partners! Beyond knowledge and insight, we're in this together
- Our unwavering support throughout your journey
- And, we add a dash of fun to every collaboration!

Now, how can we help?



## Let's have a coffee



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